Examples of questions will be:  
·     What are your expectations of someone in this role?  
·     What projects are you working on right now?  
·     What projects do you have coming up?  
·     What challenges have you encountered or do you anticipate?  
·     Would you give me a technology overview for this position?  
·     How does this role, integrate within the team and within the company?  
·     What opportunities for advancement are there?

**Play The Interview Game**

Phone interviews can be tricky affairs due to the lack of body language and visual cues. Make sure, therefore, that you:

* Take the call in a quiet place free of distractions and background noise
* **Speak with a smile in your voice**
* Don’t talk too fast or over your interviewer(s)
* Ensure that your speech and pronunciation is crystal clear and you can be understood perfectly
* **IN THIS INSTANCE… SPEAK precisely, confidently, clearly, and to the point**
* Demonstrate enthusiasm without being over-friendly or too “loose”
* Build a rapport with the interviewers
* Remember that your interviewers will be looking at you through the prism of, “Would he fit in with the rest of the team?....Will he fit in our culture?....Does he have the knowledge & expertise I need?” and so on.  Thus, rapport and communication – in addition to domain knowledge – is critical.
* Keep your resume – attached – in front of you as I believe that you will be asked to walk through, and tell stories about, your prior career experience.
* Do not type notes or do research on the laptop during the interview, unless otherwise asked to do so. Instead, please use a notepad and pen to compose your notes and write down questions as you go along. (Typing can be a distraction, etc.)

In addition, please review the links below which provide additional info. on how to deliver successful interview performance.

[**http://www.careercast.com/career-news/five-toughest-telephone-interview-questions-and-how-handle-them**](http://t.sidekickopen68.com/e1t/c/5/f18dQhb0S7lC8dDMPbW2n0x6l2B9nMJW7t5XYg4WrRt8W4Xb27463BzFPW7fZnDC56dQwWf5DFyd402?t=http%3a%2f%2fwww.careercast.com%2fcareer-news%2ffive-toughest-telephone-interview-questions-and-how-handle-them&si=6102416735076352&pi=5e189c97-dd5a-4316-bb2a-abb74c444201)

[**http://www.forbes.com/sites/susanadams/2012/02/07/how-to-ace-a-job-interview-on-the-phone/#34bef6651496**](http://t.sidekickopen68.com/e1t/c/5/f18dQhb0S7lC8dDMPbW2n0x6l2B9nMJW7t5XYg4WrRt8W4Xb27463BzFPW7fZnDC56dQwWf5DFyd402?t=http%3a%2f%2fwww.forbes.com%2fsites%2fsusanadams%2f2012%2f02%2f07%2fhow-to-ace-a-job-interview-on-the-phone%2f&si=6102416735076352&pi=5e189c97-dd5a-4316-bb2a-abb74c444201)

[**http://www.monster.com/career-advice/article/mastering-the-phone-interview**](http://t.sidekickopen68.com/e1t/c/5/f18dQhb0S7lC8dDMPbW2n0x6l2B9nMJW7t5XYg4WrRt8W4Xb27463BzFPW7fZnDC56dQwWf5DFyd402?t=http%3a%2f%2fwww.monster.com%2fcareer-advice%2farticle%2fmastering-the-phone-interview&si=6102416735076352&pi=5e189c97-dd5a-4316-bb2a-abb74c444201)

**The Job – See below**

* **Make sure to have good examples for him, it will be a technical interview**

Attached is the copy of your resume we provided. Keep this in front of you during the call.

Prepare a list of 3-5 key questions that YOU need to ask during the interview.  Candidates with no questions are often looked down upon.

Remember, when it comes to interviews there is **The Truth** and **The God Awful Truth**.  You should never, ever, tell the God Awful Truth.  For example, if asked a

question along the lines of, “Have you worked with SQL Server?”, a response of “Yes” would be **The Truth**.  However, if you replied with, “Yes.  But it was 5 years

ago and I’m a little rusty” this is the **God Awful Truth**.  Obviously, the second response could be fatal to your candidacy.

**Therefore:**

•              Only provide information that is specific to the question that has been asked of you

•              Don’t open the kimono too far

•              Do not ramble

•              Ignore the urge to fill any periods of dead-air with additional information as this can be perceived as rambling

•              Stay on message

•              Ask questions